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Paul Ciannavei, Associate Director, S&P Global



Paul Ciannavei is an associate director at S&P Global with 35 years of experience in compiling, modeling, forecasting, and applying freight transportation and trade data. He currently leads business development for S&P's Transportation Consulting and Transearch freight flow data services.

Paul works with a wide range of clients in the transportation industry, including service providers of all modes and local, state and federal public sector planning agencies. He also has extensive experience with the FHWA's Freight Analysis Framework as the lead developer for the initial release, along with managing disaggregation and forecasting projects. He has served multiple terms on the Freight Data Committee of the Transportation Research Board.

Earlier in his career, he worked in operations, sales, and marketing positions for a variety of motor carriers and owned a small, specialized trucking firm. He has an MBA from the University of Massachusetts and a BA from Harvard College.